



## About me

Sonia is an innovative commercial leader with a proven capacity to deliver sustainable, relevant and effective outcomes for large-scale complex transactions. Combining strong formal qualifications with diverse practical experience (public and private sector), my core capabilities include:

- Capacity to translate cross-industry commercial, risk, and governance skills and learnings (public and private sector) into robust solutions that add value and mitigate risks.
- Extensive technical experience designing and executing large scale, high value and complex commercial strategies.
- Demonstrated capacity to develop and implement transformative, robust commercial strategies that add value and mitigate risk.
- Passion for aligning robust commercial strategies with business priorities.
- Focused on empowering a culture of accountability, diversity, delivery and improvement to achieve individual, team and organisational goals.

## Contact



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# Sonia Caisley

Senior Procurement Specialist  
Local Buy

## KEY EXPERIENCE

**Principal Consultant** – Strategic Contract Solutions (Townsville, QLD) (2012-2020)

**Principal, Contracts & Compliance** – Ok Tedi Mining (PNG) (2011-2012)

**Superintendent Contracts (Services)** – BHP Billiton (Cannington, QLD) (2008-2011)

**Manager Commercial & Intellectual Property** – Australian Institute of Marine Science (Townsville, QLD) (2003-2008)

**Senior Commercial Advisor** – Mount Isa Mines (now Glencore) (Townsville, QLD) (1997-2003)

## CORE CAPABILITIES

- Strong commercial leader
- Complex, high value transactions
- Policy Development
- Establishment of commercial function
- Risk Management
- Stakeholder Engagement
- Full lifecycle contract management
- Governance, assurance & compliance
- Transformative change
- Strategic management
- Process optimisation
- Strong financial literacy
- Bid management
- Project Management
- IP Commercialisation
- Organisational design
- Systems implementation

## QUALIFICATIONS

- Bachelor Commerce / Bachelor Law
- Graduate Dip Project Management
- Cert IV Risk Management
- Cert IV Frontline Management
- Lean Six Sigma (Black Belt)
- Justice of the Peace (Qld)

