



About me

Shane is a MCIPS, Tertiary qualified Procurement Professional that has successfully led innovative procurement solutions in Health, Aged Care, Tertiary and Mining environments and has influenced annual spend of up to \$600m across complex HR, ICT and Facilities Management procurement activities.

Shane is successful at engaging, influencing and developing key stakeholder partnerships. He has demonstrated knowledge and experience in all stages of the procurement cycle.

Key skills include strategic thinking, problem solving and delivering value for money solutions through efficient and effective value-chains. Shane is highly motivated, organised and delivers exceptional procurement value.

Contact



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Shane Milner

Senior Procurement Specialist
Local Buy

KEY EXPERIENCE

Successfully established and led the procurement partnership with executive stakeholders across Blue Care brand in UnitingCare

Successfully established a collaborative partnership with senior leaders in People and Culture that delivered sourcing strategies and plans across multiple categories

- Negotiated \$500K annual savings on office products agreement

Negotiated \$1.5 million annual savings on key People and Culture Agency contracts

Led the sourcing process for the construction of a 5 MW solar farm at UNE

Led a collaborative sourcing process with an NSW tertiary for supply of bulk electricity

Assisted in the formation of the NZ government procurement 'Hub' for print and pc's

University of Auckland ICT Director 'Service Excellence' award

CORE CAPABILITIES

- Procurement & Contract Management
- Procurement Partnerships
- Framework Development
- Supplier Innovation
- Strategic Sourcing
- Supplier Relationship Management
- Negotiations
- Account Management

QUALIFICATIONS

- MCIPS
- Advanced Certificate in Purchasing Management
- Certificate in Purchasing Management
- Diploma in Purchasing Management

