



# Local Buy Legacy Conference

*Celebrating 25 years of  
advancing procurement.*

4TH - 5TH AUGUST 2026

## Sponsorship Prospectus



## Sponsorship and Trade Prospectus

Marking 25 years of Local Buy's leadership in procurement, this conference offers a valuable opportunity to connect with procurement professionals from across the sector.

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## About Local Buy

Local Buy is the largest provider of legislatively compliant pre-qualified supplier Arrangements in Queensland and the Northern Territory.

We develop and manage a register of pre-qualified supplier Arrangements to cater for a diverse range of goods and services on behalf of Local Government and other organisations.

Established in 2001 to assist Queensland councils with procurement, we are a wholly owned subsidiary of the Local

Government Association of Queensland (LGAQ).

We make it easy, efficient and effective for local governments to connect with trusted suppliers.

We provide access to over 4,500 pre-qualified suppliers through more than 50 Arrangements. We are experts in creating pre-qualified Arrangements to help councils and other organisations to deliver value for money by streamlining the procurement process.

Our Arrangements are considered an LGA Arrangement and are subject to an exception within the Local Government Regulations 2012.

# Meet Our team



**Brett Fraser**  
Group CEO



**Glen Duff**  
General Manager

## Senior Leadership Team



**Joshua Brown**  
General Counsel &  
Compliance Manager



**Kirby Barr**  
Manager Marketing &  
Communications



**Larry Friedberg**  
Manager Contracts  
Administration



**Anita Kirby**  
Manager, Managed  
Services



**Matthew Ziegenfusz**  
Manager of  
Procurement

## Engagement Team



**Jeremy Walker**  
Senior Engagement  
Manager



**Liz Macfarlan**  
Senior Engagement  
Manager



**Audrey Dobell**  
Senior Engagement  
Manager

## Category Team



**Michael Franzmann**  
Category Manager



**Shane Grimstone**  
Category Manager



**Debbie Spann**  
Category Manager



**Sebastian Del Rosso**  
Category Manager



**Isobel Stenzel**  
Category Specialist

# About

## The event

Tuesday afternoon kicks off with bump-in and networking, providing an opportunity to meet and engage with conference delegates from Queensland councils, state government departments and other entities.

The conference will span one full day, with guest speakers including Olympic swimmer Duncan Armstrong, Director of Community Affairs with Brisbane 2032 Dominique Lamb, a variety of procurement experts alongside a dedicated Fleet Stream. It's an excellent opportunity to network with Local Government procurement professionals from across Queensland.

Get ready for an exciting night! Our Gala Celebration is taking over the spectacular Sofitel Ballroom. There will be networking, vibrant festivities, and an unforgettable celebration to our 25th Anniversary.

## Event Highlights

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**Understand the future of procurement and gain insights into trends and key topics in Queensland Local Government.**

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**A valuable networking opportunity to connect with council representatives and other procurement professionals.**

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**A celebration of Local Buy's 25 years of supporting Queensland councils and advancing procurement excellence.**

# Event Schedule

4  
AUG

## Bump-in, Registrations & Networking

A great opportunity to network with Local Buy suppliers and council representatives.

**Bump-in:** 2.30pm-4.30pm

**Networking Event:** 4.30pm-6.30pm

Location : Sofitel Brisbane City | 2.30pm-6.30pm

5  
AUG

## Conference

Full day program featuring Duncan Armstrong OLY. and dedicated Fleet Stream.

Location : Sofitel Brisbane City | 8.00am-4.30pm

## Gala Celebration

Join us for an unforgettable evening celebrating 25 years in procurement with delicious food, a live band and great company.

Location : Sofitel Brisbane City | 6.30pm-11.30pm

# Delegate Profile

- 100+ local government procurement professionals and executives.
- Networking opportunities with local government and other purchasers.
- Engage with Local Buy team including Executive, Category Managers and dedicated Senior Engagement Managers.
- Trade booths located in the foyer - provides you with the opportunity to network with the delegates.
- Brand new fleet stream (sponsored by IPWEA).
- A delegate list will be sent to all Sponsors and Exhibitors the day prior.

# Proposed Agenda

*subject to change*



Featured Special Guest:	Duncan Armstrong, Olympian
Foreign interference in Local Government	Kitty Mostyn, Department of Home Affairs
Brisbane 2032	Dominique Lamb
Local Buy Construction Contracts	Ren Niemann, Norton Fullbright
Procurement Challenges Workshop	Hosted by Local Buy
Council Case Study	
CEO Panel	
Probity Matters	Michael Byrne, Peak Services
Local Buy Awards	Brett Fraser
Local Buy Update	Glen Duff
Unimarket (powered by VendorPanel)	Phillip Kenney

**Fleet Stream - Hosted by IPWEA Fleet**  
**Dedicated fleet agenda from 11.00am - 3.30pm**  
**proudly sponsored by Hastings Deering.**

# Trade Exhibitor

**Limited  
opportunities**



**Exhibitor Booth  
\$2,800 inc. GST**

**A unique opportunity to network with key council representatives over one full day.**

**Trade display (Table + 2 chairs)**

Total area is 1.2m<sup>2</sup>

We recommend one or two pull up banners.

Power will be included.

**Inclusions:**

2 x Full conference registrations.

2 x Networking event tickets.

2 x Gala Celebration tickets.

Recognition with logo on the conference webpage on

Local Buy website hyperlinked to your website.

2 x social media posts (1 x LinkedIn & 1 x Facebook).

Include 1x item in the goodie bag (approx 150 units in total).

**APPLY NOW**

# Sponsorship Opportunities

2x opportunities



## Gold Sponsorship

**SOLD OUT**

Opportunity to present a 10-minute speaking spot at the conference.

Recognition as the Gold Sponsor with name & logo on the conference website, hyperlinked to sponsor's website.

4 x social media post (2x LinkedIn & 2x Facebook).

Acknowledgement by the MC.

Booth space in prime location  
Complimentary exhibitor booth inclusions.

A unique opportunity to network with key council representatives.

Include 1x item in the goodie bag (approx 150 units in total).

**SOLD OUT**

# Sponsorship Opportunities



**SOLD OUT**

## Gala Celebration Sponsor

Recognition as the Conference Celebration Sponsor with name & logo on the conference webpage hyperlinked sponsor's website.

4x social media post  
(2x LinkedIn & 2 x Facebook).

Opportunity to present a 2-minute speech at the Gala Celebration.

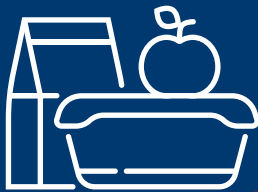
Complimentary exhibitor booth + inclusions.

Opportunity to provide 2 x banners at the Gala Celebration.

Include 1x item in the goodie bag (approx 150 units in total).

**SOLD OUT**

# Sponsorship Opportunities



**SOLD OUT**

## Lunch Sponsor

Recognition as the Lunch Sponsor with name & logo on the conference webpage hyperlinked sponsor's website.

2x social media post  
(1x LinkedIn & 1x Facebook)

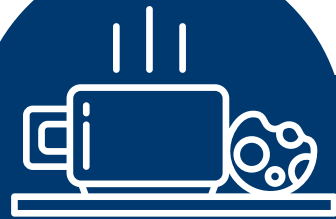
Opportunity to present a 2-minute speech.

Complimentary exhibitor booth inclusions.

Opportunity to provide 2 x banners where lunch is served.

Include 1x item in the goodie bag (approx 150 units in total).

**SOLD OUT**



## Morning Tea Sponsor \$4,400 inc. GST

Recognition as the Morning Tea Sponsor with name & logo on the conference webpage hyperlinked sponsor's website.

2x social media post  
(1 x LinkedIn & 1x Facebook)

Complimentary exhibitor booth inclusions.

Opportunity to provide 2 x banners where morning tea is served.

Include 1x item in the goodie bag (approx 150 units in total).

**APPLY NOW**

# Sponsorship Opportunity



## Coffee Cart Sponsor \$4,400 inc. GST

A coffee cart will be available at the conference. You can display your banner in the proximity of the cart or an alternative pre-approved advertising area.

Recognition as the Coffee Cart Sponsor with name & logo on the conference webpage hyperlinked to sponsor's website.

2x social media post  
(1 x LinkedIn & 1x Facebook)

Complimentary exhibitor booth + inclusions.

Include 1x item in the goodie bag (approx 150 units in total).

**APPLY NOW**



## Networking Sponsor \$4,400 inc. GST

Recognition as the Networking Sponsor with name & logo on the conference webpage hyperlinked sponsor's website.

2x social media post  
(1 x LinkedIn & 1x Facebook)

Opportunity to present a 2-minute speech at the Networking Function.

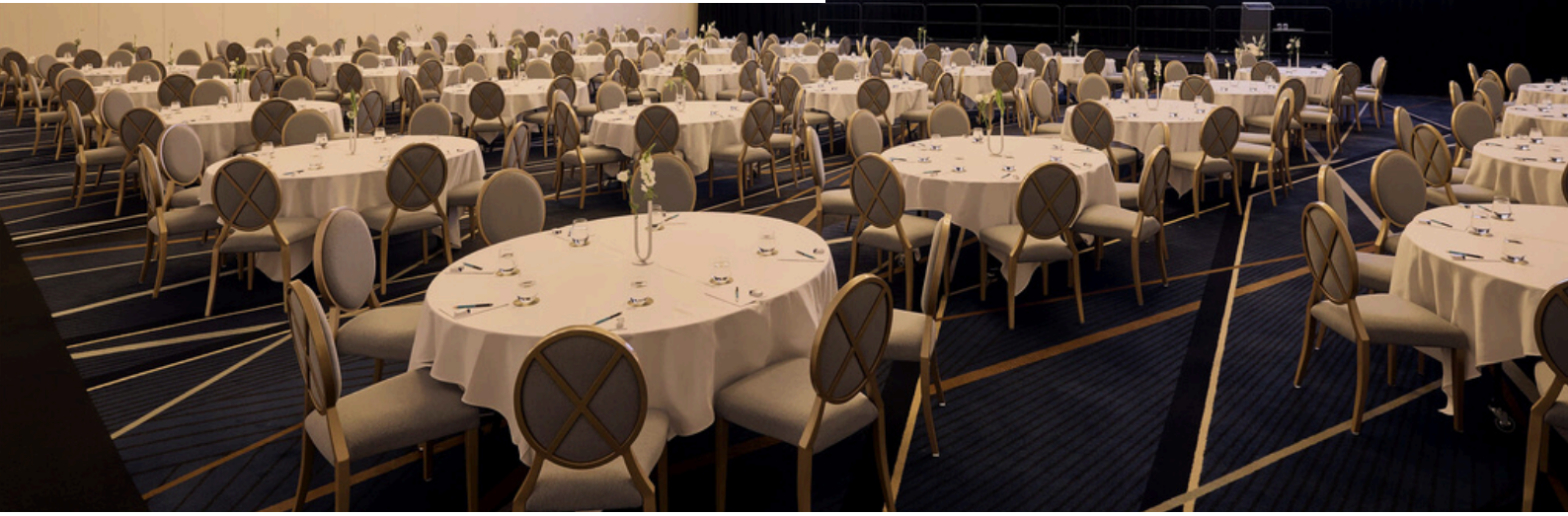
Complimentary exhibitor booth + inclusions.

Opportunity to provide 2 x banners at Networking Function.

Include 1x item in the goodie bag (approx 150 units in total).

**APPLY NOW**

# Venue Information



## Sofitel Brisbane Central

Sofitel Brisbane Central is a destination where events are elevated into unforgettable experiences, with a diverse range of venues designed to make every meeting, conference, or celebration truly remarkable.

### Getting there

Address: 249 Turbot Street, Brisbane CBD. QLD 4000

The Sofitel has onsite parking for a daily rate of \$50.00.

Alternatively, Sofitel has direct access via [Central Station](#) or 10-minute walk to [Roma Street Station](#).



# Accommodation

We have sourced discounted rooms at the Adina Apartment Hotel Brisbane Anzac Square and Brisbane Central. Please click the links below to book.

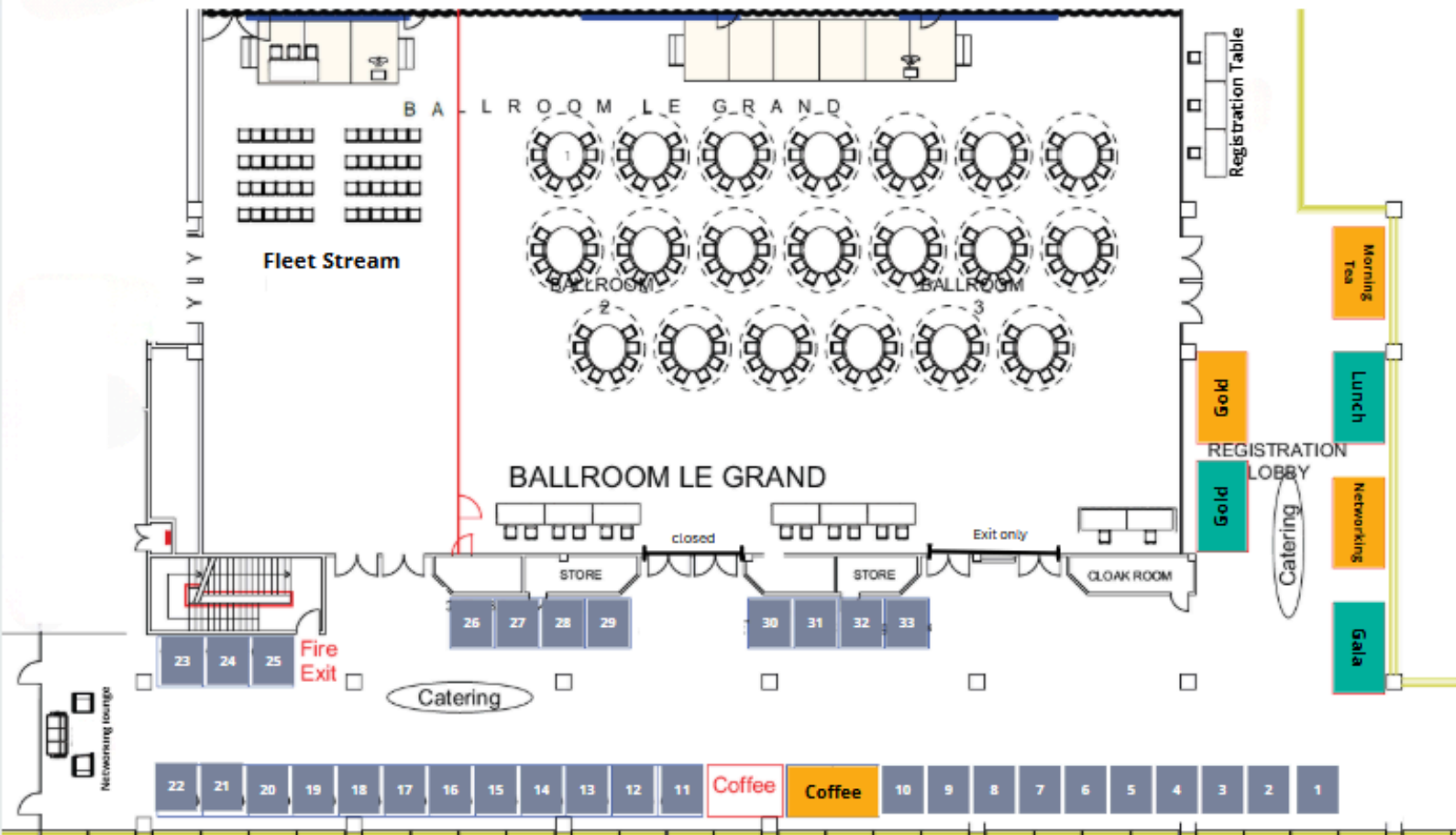
[ADINA ANZAC SQUARE](#)

[ADINA CENTRAL](#)

[SOFITEL](#)



# Conference Floorplan



Trade booths located in the foyer - provides you with the opportunity to network with the delegates during breaks. All catering will be served in the trade area.



Your banner goes here



Bar table and two bar stools (similar to above) provided for each trade stand (approx. 1.2m area)

## Local Buy - Event Terms and Conditions

### Recitals

A. All persons attending a Local Buy Event acknowledges that participation at Local Buy conferences and events implies certain responsibilities.

B. All details provided in these terms and conditions apply to all Attendees and are subject to change, as notified by Local Buy from time to time.

### Definitions:

**Attendees** means any registered persons attending a Local Buy Event.

**Exhibitors** means any registered organisation that has a trade booth, subject to Local Buy's approval. An Exhibitor may also be a Sponsor.

**Local Buy** means Local Buy Pty Ltd.

**Sponsor** means any registered organisation that sponsors the Local Buy Event, subject to Local Buy's approval.

**Sponsorship/Exhibition Fee** means the fee payable to Local Buy by the Sponsor/Exhibitor in consideration of being provided sponsorship and/or exhibition at the Local Buy Event.

### Operative Provisions

#### Registration:

1. All prospective Attendees must register online to attend the Local Buy Event, including any employees/delegates of the Exhibitors/Sponsors.
2. Local Buy is committed to providing a safe, respectful and inclusive event for all attendees. By registering for this event, you agree to treat all event attendees and event staff in a respectful and inclusive manner at all times.
3. The Local Buy Event may only be attended by registered Attendees, subject to Clause 1.
4. Upon registration of the Attendees (other than Exhibitors and Sponsors), Local Buy will issue an invoice to the Attendee, which must be paid within 30 days from the date of invoice. Payment must be made in full in order for an Attendee's registration is confirmed. Exhibitor/Sponsor's payment obligations shall be in accordance with Clause 9.

#### Risk & Liability:

5. Local Buy warrants that it has public liability insurance of at least \$10 million for each occurrence with a reputable insurer and in respect of a Local Buy Event and will provide a copy of the Certificate of Currency in respect of such insurance upon request by an Attendee.
6. All Attendees are required to follow all reasonable instructions provided by Local Buy or the event venue staff (including but not limited to, workplace health and safety, insurance, noise restrictions, damages, cleaning, venue limitations, venue compliance elements as well as any actions that are considered contrary to standard professional ethics).

## Event Terms and Conditions

7. Attendance at the event is at the Attendees risk. Local Buy accepts no liability whatsoever (other than as required at law) for any losses that an Attendee may suffer.
8. The Attendees agree to indemnify Local Buy for any injuries (including death) and property damage caused or contributed to by the Attendees (including its employees, sub-contractors or agents).

### Exhibitor/Sponsor Specific Terms:

9. Online registration constitutes the Exhibitor/Sponsor's offer to exhibit and/or sponsor at the Local Buy Event.
10. Following the Exhibitor's offer, Local Buy will forward a tax invoice to a prospective Exhibitor/Sponsor for the Sponsorship/Exhibition Fee which must be paid in full by the Exhibitor / Sponsor within 30 days.
11. Local Buy acceptance of the Exhibitor / Sponsor's offer shall be in writing and is subject to the Exhibitor / Sponsor's full payment of the Sponsorship/Exhibition Fee.
12. Local Buy reserves the right to amend trade booth locations and allocations as well as all other aspects of the event including the program, speakers, and stated times. Any Exhibitor/Sponsor likely to be impacted by any change will be kept informed, to the extent reasonably practicable.
13. It is the responsibility of the Exhibitor / Sponsor to promptly notify Local Buy of any change to participation or involvement.
14. Exhibitors must meet all deadlines reasonably set by Local Buy or the venue (including, but not limited to, signage, registrations, printing, etc).
15. Exhibitor's additional support staff registrations (i.e. available only for supporting the booth and NOT attending plenary sessions) will be charged per person per day and subject always to availability. There is a maximum of two extra registrations per booth. However, if additional support booth staff wish to attend conference sessions the corporate registration fees apply. Additional support booth staff registrations may be swapped between staff at the event with a maximum of four staff permitted per booth at any one time.
16. Booths may only be represented by one organisation (i.e. the Exhibitor/Sponsor).
17. Exhibitors operating the exhibition booths are entitled to distribute one item of merchandise.
18. Each Sponsor/Exhibitor is responsible for the distribution of its merchandise (if any).

### Cancellation / Termination: General

19. Should there be a requirement for an event to be rescheduled, then Local Buy will endeavour to hold the equivalent event within the subsequent 12-month period (of the original event date). Any monies paid to the Local Buy under this agreement to continue to be held by the Local Buy for allocation to the rescheduled event.
20. Should there be a circumstance where the event cannot be rescheduled within the subsequent 12-month period (of



the original event date) it will be deemed to have been cancelled. Local Buy will make a full refund of all monies paid under this agreement in relation to a cancelled event.

21. An Attendee that is not an Exhibitor or Sponsor may cancel its registration to attend the Local Buy event at any time and shall be entitled to a full refund unless Local Buy is advised of cancellation in writing four weeks prior.

22. Local Buy shall be entitled to cancel the Local Buy Event at its convenience by notice to all Attendees. In such circumstances, Local Buy will return any fees paid to it by Attendees in connection with the Local Buy Event without any further liability.

#### **Termination of Sponsorship / Exhibition Booth**

23. Local Buy may terminate a Sponsor's sponsorship for convenience at any time and will in such circumstances return the paid Sponsorship/Exhibition Fee.

24. Without limitation to Clause 20, Local Buy may immediately terminate an Exhibitor/Sponsor's sponsorship and/or exhibition for clause where:

a. payment has not been received within 30 days of the tax invoice date;

b. the Exhibitor is in breach of these terms and conditions and such breach cannot be remedied;

c. the Exhibitor is in breach of these terms and conditions and fails to remedy such breach within 14 days of notice by Local Buy; the Exhibitor brings Local Buy into disrepute; or

d. where the Exhibitor ceases to trade.

25. The Exhibitor/Sponsor may terminate its sponsorship and/or exhibition for cause immediately by written notice where:

a. Local Buy is in breach of the terms and conditions, and such breach cannot be remedied;

b. Local Buy is in breach of these terms and conditions and fails to remedy such breach within 14 days of notice by the Exhibitor;

or

c. where Local Buy ceases to trade.

26. Subject to Clause 25, Exhibitors may terminate its sponsorship/exhibition for convenience at any time by email to Local Buy Marketing@localbuy.net.au).

27. Where the Exhibitor/Sponsor terminates sponsorship/exhibition for convenience in accordance with Clause 24, it will be entitled to the following refund:

a. Written notification received six weeks prior to the event date = 50% refund entitlement.

b. Written notification received less than five weeks prior to the event date = 0% refund entitlement.

28. Local Buy may, at its sole discretion, refund a higher proportion of the Sponsorship/Exhibition Fee where it is able to secure a replacement sponsor for the same sponsorship package.

## **Event Terms and Conditions**

#### **Privacy:**

29. Privacy Local Buy agrees to comply with the Privacy Act 1988 (Cth).

30. All Attendees must indicate whether they consent to the use of personal data and photography outlined in Schedule A during the registration process. Local Buy shall be entitled to rely on any consent provided by an Attendee upon registration.

#### **Schedule A Personal Data and Photography Consent**

**Data Processing Consent** We only use personal information for the purpose, that was requested of us, or for the purposes which directly relate to one of our functions or activities. We will not provide your personal information to other entities or bodies that are not associated with this event/s. We may share your Personal Data with our other delegates and service providers who process Personal Data on behalf of Local Buy to perform certain business-related functions. These will include:

- Other departments of Local Buy.
- Catering companies, restaurants, and venues, where you have nominated any dietary or special requirements.
- Event Sponsors, Exhibitors, presenters and all other Attendees.

All Attendees must provide its consent regarding use of personal data as part of its online registration to attend the Local Buy Event. Granting photography permission A professional photographer may be onsite during the event. Any photographs taken may be used for the following purposes:

- Websites or social media accounts.
- Advertisements. promotional publications.
- Local Buy newsletter or article.
- Internal publications.
- Other marketing materials.

All Attendees must provide its consent regarding use of photographs as part of its online registration to attend the Local Buy Events.

*Thank you!*

**We can't wait to  
see you there.**

## *Contact*

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